

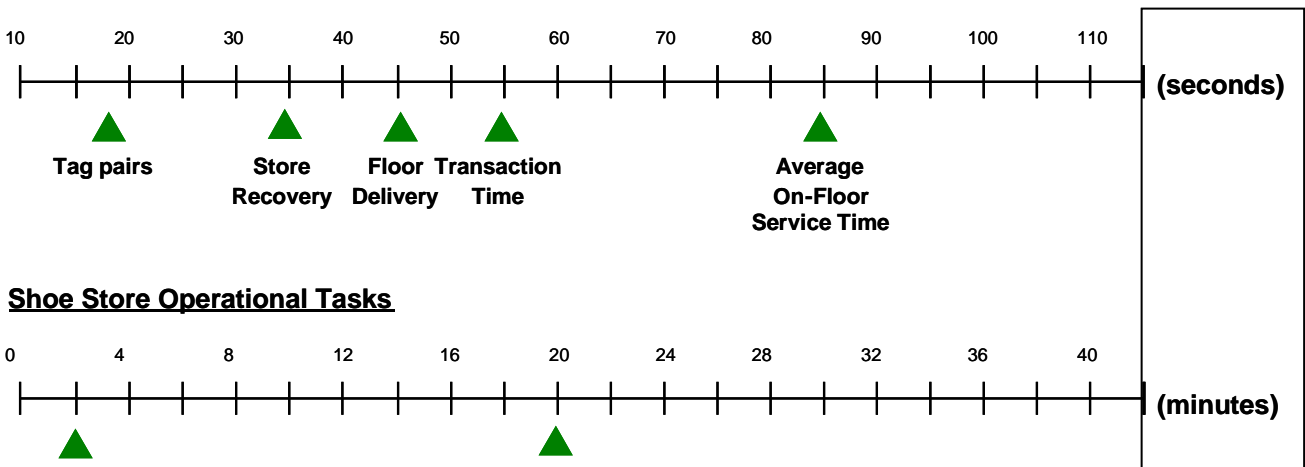
Sample Retail Benchmarks

Shoe Store / Specialty Store (Operating metrics sample)

1. Average time to tag (pair)
2. Average time to recover area (by pair)
3. Average time to deliver pair to salesfloor
4. Average time to complete sales transaction
5. Average time to service customer on salesfloor
6. Average time to process an incoming carton
7. Average time to check displays and change signage

These data points reflect a specific shoe segment mix and need to be adjusted by specialty store type (mix, price point, size, format, etc.) for proper comparison.

Shoe Store Operational Tasks



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