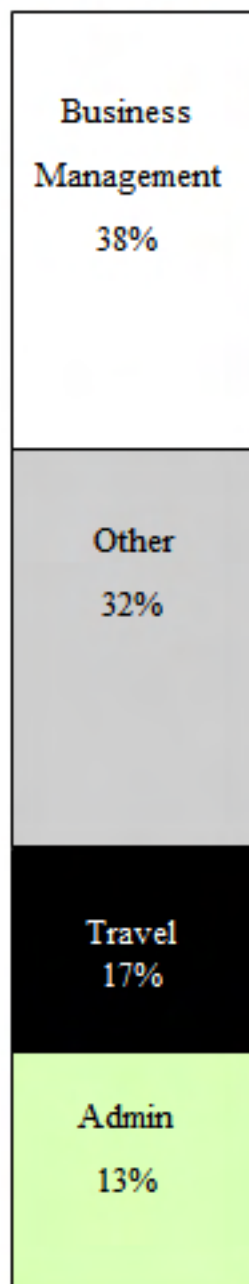
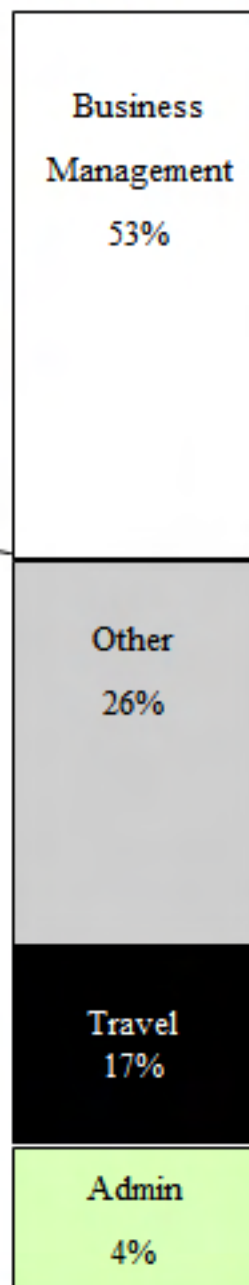


Current



**Value Added
Time Gained
40%**

Proposed



Primary Tasks to be Performed

- Selection and procurement of merchandise
 - Planning
 - Assortment planning
 - Strategy development (pricing, merchandising, etc.)
 - Product development
 - Information analysis and decision making
 - Forecasting
 - Open-to-buy
 - Market Preparation
 - Markdown projections
 - Purchase order management
-
- Meetings
 - Assortment meetings (analytical)
 - Advertising and marketing
 - Vendor communication (trends)
 - Vendor relations
 - Floor plan layouts
 - Training
 - Working with distributors (on order)
-
- Market trips
 - Store visits
 - Competitive shopping
-
- Expense Reports